

Raymond Leech

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*A mortgage industry professional with over 30 years in the business looking for a new home.
Diverse Skill Set, Product Developer, Project Champion, Leader, Excellent Communicator*

Experience

2024

Project/Product Manager *American Financial Resources*

- Managed product rollouts and policy updates
- Developed "Howie Report" external newsletter

2022 - 2023

Product Development *Berkshire Bank*

- Managed investor product rollouts
- Developed New Investor Rollout Playbook

2021 - 2022

Product Management *Fairway Mortgage*

- Managed development of HomeStyle® Energy Loan Pilot and FHA 203(K) Pilot
- Managed update to internal Loan Set Up instructions for users of Encompass® Loan Origination software
- Developed "Reno News You Can Use" internal Newsletter

1991 - 2020

Product Manager/Developer *Fannie Mae*

- Managed development of HomeStyle® Construction to Permanent (CtoP) (one-time construction mortgage) and HomeStyle Renovation mortgage (purchase-renovation)
- Led cross functional team that developed Desktop Home Counselor (DHC®) a software application for home buyer education and counseling agencies. Developed training and documentation. Won Smithsonian Award and Fannie Mae Chairman Award for my efforts.
- Managed FHFA Duty To Serve efforts in affordable housing and shared equity lending, such as Community Land Trusts, manufactured housing and resale-restricted properties.

Education

Masters in Information Systems (MIS)

American University
Washington, DC

Business Management (BA)

Gannon University
Erie, PA

Skills

- Product Development
- Product Management
- Project Management (PMP®) Leadership
- Developing/Conducting Training
- Written Communications/Newsletters
- Microsoft® Suite
- Optimal Blue®
- Encompass®
- Renovation/Construction Lending
- Energy/Green Loans
- Affordable Housing
- Manufactured Housing
- Community Land Trusts
- Resale-Restricted Properties
- FEMA Disaster Notices